



Application for Membership

Date: _____ Website: _____

Company Name: _____ Phone: _____

Address: _____ Fax: _____

City/State/Zip: _____ Email: _____

Contact/Member*: _____ Title: _____
(legal name: First, M.I., Last)

Owner or Principal Officer: _____ Mobile/Cell: _____

* The Contact Person will be the official member of record with Heart of the North Builders Association, the Nat'l Assoc. of Home Builders & the WI Builders Association. Please be aware that a background check using the WI Court System website (and possibly others) will be run on both the Member and the Company, and any information found may be used in consideration for membership.

Select **one** membership category (Builder, Associate or Affiliate) and answer the related questions:

Builder Member—Any person, firm, or corporation that is in the business of shelter construction, land development, or remodeling.

Date Business Started: _____ Number of Employees _____

Type of business: Builder/General Contractor Remodeler

Operation: Speculation _____% Contract _____%

Associate Member—Any person, firm, or corporation that provides service and/or products related to the shelter industry.

Date Business Started: _____ Number of Employees _____

What services or goods do you provide the Housing Industry? _____

Affiliate Member—Any person employed by or in partnership with an Builder Member or Associate Member in good standing

Builder or Associate Member (Primary Member): _____

Relationship to Primary Member: _____ Since (Year): _____

Bank Reference

Principal Trade Reference

Bank Name: _____ Company Name: _____

Phone: _____ Phone: _____

Officer to Contact: _____ Officer to Contact: _____

All Builder and Associate membership dues are \$450.00 per year (\$80 for Affiliate members). Please enclose a check for your first year's membership with your application, or complete the HNBA Payment Plan information on the reverse side/attached. Of the amount remitted for annual dues, a portion is for a one-year subscription to the NAHB News, the WBA Builder Magazine, and the HNBA Happenings.

Enclosed is my annual dues check payable to HNBA for \$450

I will pay via credit card: email a PayPal invoice for \$468 (\$450 + 4% service fee). My email address is included above.

I will take advantage of the 3-Pay Plan, and have completed the information on the reverse side.

I agree to abide by the Code of Ethics (see attached). I agree to abide by the Constitution and Bylaws of the Heart of the North Builders Association, of the National Association of Home Builders with which it is affiliated, and of the Wisconsin Builders Association.

Signature: _____ Sponsored By: _____
(Contact Person) (Current member of Association)

Dues payments to the Heart of the North Builders Association are NOT deductible as charitable contributions for federal tax purposes. However, dues payments (minus the portion used for lobbying purposes) may be deductible as an "ordinary and necessary" business expense.

For Office Use Only:

Received _____ Published in HNBA Happenings _____ Feedback Y N Presented to BOD _____ Approved Y N



3-Pay Dues Payment Program

PO Box 6, Rice Lake WI 54868
Ph/Fax: 715-736-4622 · www.hnbawi.org

This agreement is executed this ____ day of _____, 20 ____.

I, _____, an official company representative for

PRINT COMPANY CONTACT NAME

_____ is joining/renewing our membership in

PRINT COMPANY NAME

the **Heart of the North Builders Association** and wish to take advantage of the **HNBA 3-Pay** program. As such I/we agree to the following terms and conditions of the **HNBA 3-Pay** program. I understand that annual dues to the HNBA (which include my dues to the National Association of Home Builders and the Wisconsin Builders Association) are **\$450**.

The full 3-in-1 membership (HNBA, WBA and NAHB) will take effect on your final payment. There are no refunds on this program; any payments made until the third payment will be considered a donation to the HNBA in support of the industry.

Please check one option:

- Check Payments:** I am taking advantage of the **HNBA 3-Pay** program and will be paying by check or money order. My first payment of \$150 will accompany this agreement and is payable upon receipt; my next 2 payments will be made by the last business day of the next 2 months.
- Credit Card Payments:** Please invoice me and include a PayPal link so I may pay by credit card. Because I have chosen to exercise the **HNBA 3-Pay** program using a credit card, an \$18 (4%) process fee will be added to the annual dues stated above. The first invoice will be for \$156, payable upon receipt. I agree to pay the following invoices over the next two months, by the last business day of each month.

I agree to the terms and conditions of the **HNBA 3-Pay** program.

Authorized Member Signature _____ Date _____

HNBA EO Signature _____ Date Received _____

Date of 1st payment _____ 2nd payment _____ 3rd payment _____



Code of Ethics

As members in good standing of the Heart of the North Builders Association and the Wisconsin Builders Association, we believe in, and accept, the responsibilities and obligations inherent in our provision of housing, light commercial construction and any other services. Consistent with the National Association of Home Builders Code Ethics contained in its constitution, we support the following objectives.

1. To conduct business affairs with professionalism and skill.
2. To provide the best housing value possible.
3. To protect the consumer through the use of quality materials and construction practices backed by integrity and service.
4. To provide housing with high standards of safety, sanitation and livability.
5. To meet all financial obligations in a responsible manner.
6. To comply with the spirit and letter of business contracts, and manage employees, subcontractors and suppliers with fairness and honor.
7. To keep informed regarding public policies and other essential information, which affect our business interests and those of the building industry as a whole.
8. To comply with the rules and regulations prescribed by law and government agencies for the health, safety and welfare of the community.
9. To keep honesty as our guiding business policy.
10. To provide timely response to items covered under warranty.
11. To seek to resolve controversies through a non-litigation dispute resolution mechanism.
12. To support and abide by the decisions of the association in promoting and enforcing this Code of Ethics.

Members assume the responsibilities in the Code of Ethics freely and solemnly and are mindful that these responsibilities are a part of their obligation as members of The Heart of the North Builders Association.

We also believe that homeownership should be within reach of all Americans.



Membership Pays

Local Benefits

- Annual Home Show (Jan. 23-24, 2010 Member booth rate=\$175-200 for first booth, \$100 for additional booth space. Non-member rate=\$300 for first booth, \$250 for additional booth space)
- Annual Golf Outing (July)
- Annual Parade of Homes (September. Only Members may participate & advertise)
- Committees Working for You—Government Affairs, Advertising, Membership, Education and more
- Invaluable Business Contacts
- Advertising Opportunities
- Monthly Dinner Meetings—Educational Programs and Networking Opportunities
- Monthly Electronic Newsletter—*HNBA Happenings*—keeps you informed
- Full-time Executive Officer to assist members

State Benefits

- Group Health Insurance
- Annual State Convention (Feb 2009)
- Full-time Office Staff
- Full-time Political Lobbyist
- Legislative Updates
- Educational Seminars
- Lawyer-drafter construction contracts available for download and customization
- "Badger Builder" magazine
- Building Industry Council
- For more information, visit www.wisbuild.org

National Benefits

- Annual Convention and Exposition (Jan 2009)
- Educational Seminars
- Full-Time Political Lobbyists
- Technical Assistance, including website
- Legal Action Fund
- Free Legal Advice
- Marketing Assistance
- Mortgage Finance Information
- Publications, including "Nations Building News", "Builder Magazine", "Toolbase News"
- Member Discounts on "Tools to Build Your Business", such as Software, Books, References and Forms on Disk
- Valuable discounts on Dell Computers, GM Vehicles and others
- For more information, visit www.nahb.org

All of these benefits are available to you as a member! However, for these benefits to work of you, you need to GET INVOLVED and take advantage of them. The most successful people are those who are active in their business-related associations. Please contact Barb at HNBA (ph: 715-736-4622, email barb@hnbawi.org) if you have any questions.